



Change in Pricing and Availability of ECIS[®] Arrays

July 19, 2021

Dear ECIS User,

As we enter the third quarter of 2021, there will be price increases for all ECIS arrays.

The prices of the 8 well arrays using polyethylene terephthalate (PET) will increase from \$39.95 to \$41.95. The 96 well arrays and the 24 well TEER arrays, which also use a polyethylene terephthalate substrate, will change from \$96.00 to \$99.95. As in the past, both the 8 well PET, the 96 well arrays and the 24 well TEER arrays will have typical lead times of only one or two business days with standard volume discounts.

The polycarbonate (PC) based arrays are particularly problematic as raw material pricing and availability are changing. The forthcoming price of 8W1E, 8W10E, and 8W10E+ PC arrays will increase substantially from \$44.95 to \$58.45. In addition, these arrays will now have significant lead times of four to six weeks provided raw material remains available.

It is essential for those currently using PC arrays to appreciate that there are no differences in ECIS measurements using PC or PET arrays; their performance is identical. We strongly encourage PC array users to change over to the PET arrays to avoid likely future problems with availability.

We regret making these price changes in our line of arrays, but cost increases and limited availability of some materials have necessitated this action.

The new pricing will take effect starting September 15, 2021.

We appreciate your understanding and wish you success in your research.

Applied BioPhysics